



Project/Jobs Fields

Followup CRM Field Name	Maps with	Sage 100 Field Name
Auto-generated Job # based on Sage 100 Job# (N/A to alphanumeric)		Job Number
Name		Job Name
Address		Address
City		City
State		State
Zip		Zip
Custom Field		Project Started Date
Products & Services		Job Type
Sales Status		Job Status

Company/Receivable Clients

Followup CRM Field Name	Maps with	Sage 100 Field Name
Company Name		Customer Name
Address		Billing Address
City		Billing City
State		Billing State
Zip		Billing ZIP
Company Type		Type
Contact Fields		
Contact Name		Contact Name
Phone/Cell		Phone1
Email		E-mail1

Residential Contact/ Receivable Clients

Followup CRM	Maps with	Sage 100
Field Name		Field Name
Contact Name		Customer Name
Contact Type		Type
Address		Address 1
City		City
State		State
Zip		ZIP
Contact Fields		
Contact Name		Contact Name