



































## Project/Jobs Fields










Followup CRM Field Name	Maps with	Spectrum Field Name
Auto-generated Job # based on Spectrum Job #		Job Number
Name		Job Description
Address		Address 1
City		City
State		State
Zip		Postal Code
Comment		Comment
Completed		Complete Date
Contract Type		Type
Estimator		Estimator
Contract Amount		Original Contract
Project Manager		Project Manager
Custom Field: Start Date		Start Date
Sales Status		Status Code
Labor Hours		Labor Hours
Custom Field: Labor Cost		Labor Cost
Custom Field: Material Costs		Material Costs
Custom Field: Other Costs		Other Costs
Custom Field: Subcontractors		Subcontractors

Contract Amount		Billing Amount
Custom Field: Burden Costs		Burden Costs
Custom Field: Permit Costs		Permits Costs
Custom Field: Temporary Labor Cost		Temporary Labor Cost















### Company/Customer

<b>Followup CRM Field Name</b>	<b>Maps with</b>	<b>Spectrum Field Name</b>
Company ID		Customer Code
Company Name		Customer Name
Company Type		Type
Address		Address 1
City		City
State		State
Zip		ZIP
Phone		Phone
Email		Customer Email

## Residential Contact/Customer

<b>Followup CRM</b>	<b>Maps with</b>	<b>Spectrum</b>
<b>Field Name</b>		<b>Field Name</b>
Contact ID		Customer Code
Contact Name		Customer Name
Contact Type		Type
Address		Address 1
City		City
State		State
Zip		ZIP
Phone/Cell		Phone
Email		Customer Email

## Project Change Order/Change Request

<b>Followup CRM</b>	<b>Maps with</b>	<b>Spectrum</b>
<b>Field Name</b>		<b>Field Name</b>
Change Order Name		Description
		Change Order
Sales Status		Current Status
Bid Date		Origination Date
Contract Date		Approved Date
Labor Hours		Labor Hours
Labor Costs		Labor Costs
Material Costs		Material Costs
Equipment/Other Costs		equipment/Other Costs
Subcontractors		Subcontractors
Base Bid		Billing Amount
Burden Costs		Burden Costs
Permits Costs		Permits Costs
Temporary Labor Costs		Temporary Labor Costs